# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 8-K

# CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): July 30, 2018

# **Eagle Materials Inc.**

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) 1-12984 (Commission File Number) 75-2520779 (IRS Employer Identification No.)

3811 Turtle Creek Blvd., Suite 1100, Dallas, Texas (Address of principal executive offices) 75219 (Zip code)

Registrant's telephone number including area code: (214) 432-2000

Not Applicable

(Former name or former address if changed from last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§ 230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§ 240.12b-2 of this chapter).

Emerging growth company  $\Box$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

# Item 2.02 Results of Operations and Financial Condition

On July 30, 2018, Eagle Materials Inc., a Delaware corporation ("Eagle"), announced its results of operations for the quarter ended June 30, 2018. A copy of Eagle's earnings press release announcing these results is being furnished as Exhibit 99.1 hereto and is incorporated herein by reference.

#### Item 9.01 Financial Statements and Exhibits

Exhibit <u>Number</u>	Description
99.1	Earnings Press Release dated July 30, 2018 issued by Eagle Materials Inc. (announcing quarterly operating results)

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# EAGLE MATERIALS INC.

By: /s/ D. Craig Kesler

D. Craig Kesler Executive Vice President – Finance and Administration and Chief Financial Officer

Date: July 30, 2018

David B. Powers President & CEO D. Craig Kesler Executive Vice President & CFO Robert S. Stewart Executive Vice President

#### **News For Immediate Release**

# EAGLE MATERIALS REPORTS FIRST QUARTER EPS UP 22% ON RECORD REVENUES

DALLAS, TX (July 30, 2018) Eagle Materials Inc. (NYSE: EXP) today reported financial results for the first quarter of fiscal 2019 ended June 30, 2018. Notable items for the quarter are highlighted below. (Unless otherwise noted, all comparisons are with the prior year's fiscal first quarter):

#### First Quarter Fiscal 2019 Results

- Record revenue of \$393.8 million, up 8%
- Net earnings per diluted share of \$1.38, up 22%
- First Quarter Fiscal 2019 results were affected by the following items:
  - A \$6.5 million (pre-tax) increase in maintenance expenses primarily due to the timing of the annual maintenance outage at our Fairborn cement plant; the previous outage occurred at Fairborn in the fourth quarter of fiscal 2017, shortly after we purchased the plant
  - A \$1.8 million litigation loss at our Paperboard subsidiary
  - \$1.6 million of start-up costs at our new frac sand plant in Illinois
  - New frac sand drying plant in Illinois started up on-time, on-budget and began production in late June
- Approximately 500,000 shares were repurchased for \$52 million

Commenting on the first quarter results, Dave Powers, President and CEO, said, "We are pleased to report another quarter of record revenue and net earnings. We saw strong margin improvement in our Light Materials sector and pricing improved across nearly all businesses during the quarter. We were also pleased to announce the start-up of our new frac sand drying plant in Illinois and we began loading railcars in late June. Tight freight markets continued to limit our ability to move product and led to higher freight costs which impacted net sales prices in both cement and wallboard this quarter."

Mr. Powers concluded, "Looking ahead, we anticipate another strong year, as the backlog of work in our markets continues to drive demand for our products."



#### Segment Results

#### Heavy Materials: Cement, Concrete and Aggregates

Revenue in the Heavy Materials sector, which includes Cement, Concrete and Aggregates and Joint Venture and intersegment Cement revenue, was \$227.3 million, a slight improvement from the first quarter of fiscal 2018. Heavy Materials operating earnings decreased 13% to \$42.8 million primarily due to increased maintenance costs resulting from the timing of the annual maintenance outage at our Fairborn Cement plant. Because we had performed an outage at Fairborn after we purchased the plant in March 2017, there was no outage in the quarter ended June 30, 2017.

Cement revenue for the quarter, including Joint Venture and intersegment revenue, was up 2% to \$186.8 million, reflecting higher sales prices. The average net sales price for the quarter improved 2% to \$108.69 per ton. Higher freight costs impacted net cement prices by approximately \$1.50 per ton during the quarter. Cement sales volume for the quarter was 1.5 million tons, flat with the prior year.

Operating earnings from Cement for the first quarter were \$37.3 million, 14% below the same quarter a year ago. The earnings decline was primarily due to the timing of the planned maintenance outage at our Fairborn cement plant partially offset by improved average net cement sales prices.

Concrete and Aggregates revenue for the first quarter of 2019 was \$40.5 million, a decrease of 7%. First quarter operating earnings were \$5.5 million, a 9% decline, reflecting lower sales volumes partially offset by improved pricing.

#### Light Materials: Gypsum Wallboard and Paperboard

Revenue in the Light Materials sector, which includes Gypsum Wallboard and Paperboard, increased 11% to \$170.2 million. The improvement reflects higher wallboard sales volume and net sales prices. The average Gypsum Wallboard net sales price for the first quarter of fiscal 2019 was \$160.71 per MSF, a 1% improvement. Sequentially, higher freight costs during the quarter impacted the net sales price by approximately \$2 per MSF. Gypsum Wallboard sales volume was 710 million square feet (MMSF), up approximately 9%.

The average Paperboard net sales price this quarter was \$531.99 per ton, down 3%. Paperboard sales volume for the quarter increased 4% to 82,000 tons.

Operating earnings were \$60.5 million in the sector, an increase of 24%, reflecting improved wallboard sales volumes and prices and lower operating costs. The reduced operating costs primarily reflected lower recycled fiber costs during the quarter.

#### **Oil and Gas Proppants**

Eagle's Oil and Gas Proppants segment reported revenue of \$21.8 million, an increase of 15%, primarily resulting from a 16% rise in frac sand sales volume. The first quarter's operating loss of \$2.7 million includes \$7.1 million of depreciation, depletion and amortization and \$1.6 million of start-up costs at our new frac sand facility in Illinois.

#### **Details of Financial Results**

The first quarter litigation loss at our Paperboard subsidiary stems from a judgment in a lawsuit filed by some of the plant's neighbors regarding specific events that occurred in 2010 and 2012. The judgment does not affect ongoing operations.

We conduct one of our cement plant operations through a 50/50 joint venture, Texas Lehigh Cement Company LP (the Joint Venture). We use the equity method of accounting for our 50% interest in the Joint Venture. For segment reporting purposes only, we proportionately consolidate our 50% share of the Joint Venture's revenue and operating earnings, which is consistent with the way management organizes the segments within Eagle for making operating decisions and assessing performance.

In addition, for segment reporting purposes, we report intersegment revenue as a part of a segment's total revenue. Intersegment sales are eliminated on the income statement. Refer to Attachment 3 for a reconciliation of these amounts.

#### About Eagle Materials Inc.

Eagle Materials Inc. manufactures and distributes Cement, Aggregates, Concrete, Gypsum Wallboard, Recycled Paperboard and Frac Sand from over 75 facilities across the U.S. Eagle is headquartered in Dallas, Texas.

EXP's senior management will conduct a conference call to discuss the financial results, forward looking information and other matters at 8:30 a.m. Eastern Time (7:30 a.m. Central Time) on Monday, July 30, 2018. The conference call will be webcast simultaneously on the EXP web site <u>eaglematerials.com</u>. A replay of the webcast and the presentation will be archived on the site for one year.

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Forward-Looking Statements. This press release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, Section 21E of the Securities Exchange Act of 1934 and the Private Securities Litigation Reform Act of 1995. Forward-looking statements may be identified by the context of the statement and generally arise when the Company is discussing its beliefs, estimates or expectations. These statements are not historical facts or guarantees of future performance but instead represent only the Company's belief at the time the statements were made regarding future events which are subject to certain risks, uncertainties and other factors, many of which are outside the Company's control. Actual results and outcomes may differ materially from what is expressed or forecast in such forward-looking statements. The principal risks and uncertainties that may affect the Company's actual performance include the following: the cyclical and seasonal nature of the Company's business; public infrastructure expenditures; adverse weather conditions; the fact that our products are commodities and that prices for our products are subject to material fluctuation due to market conditions and other factors beyond our control; availability of raw materials; changes in energy costs including, without limitation, natural gas, coal and oil; changes in the cost and availability of transportation; unexpected operational difficulties, including unexpected maintenance costs, equipment downtime and interruption of production; material nonpayment or non-performance by any of our key customers; fluctuations in activity in the oil and gas industry, including the level of fracturing activities and the demand for frac sand; inability to timely execute announced capacity expansions; difficulties and delays in the development of new business lines; governmental regulation and changes in governmental and public policy (including, without limitation, climate change regulation); possible outcomes of pending or future litigation or arbitration proceedings; changes in economic conditions specific to any one or more of the Company's markets; competition; a cyber-attack or data security breach; announced increases in capacity in the gypsum wallboard, cement and frac sand industries; changes in the demand for residential housing construction or commercial construction; risks related to pursuit of acquisitions, joint ventures and other transactions; general economic conditions; and interest rates. For example, increases in interest rates, decreases in demand for construction materials or increases in the cost of energy (including, without limitation, natural gas, coal and oil) could affect the revenues and

operating earnings of our operations. In addition, changes in national or regional economic conditions and levels of infrastructure and construction spending could also adversely affect the Company's result of operations. These and other factors are described in the Company's Annual Report on Form 10-K for the fiscal year ended March 31, 2018. This report is filed with the Securities and Exchange Commission. All forward-looking statements made herein are made as of the date hereof, and the risk that actual results will differ materially from expectations expressed herein will increase with the passage of time. The Company undertakes no duty to update any forward-looking statement to reflect future events or changes in the Company's expectations.

For additional information, contact at 214-432-2000.

#### **David B. Powers**

President and Chief Executive Officer

# D. Craig Kesler

Executive Vice President and Chief Financial Officer

#### **Robert S. Stewart**

Executive Vice President, Strategy, Corporate Development and Communications

Attachment 1 Statement of Consolidated Earnings

Attachment 2 Revenue and Earnings by Lines of Business

- Attachment 3 Sales Volume, Net Sales Prices and Intersegment and Cement Revenue
- Attachment 4 Consolidated Balance Sheets
- Attachment 5 Depreciation, Depletion and Amortization by Lines of Business

# Eagle Materials Inc. Statement of Consolidated Earnings (dollars in thousands, except per share data) (unaudited)

		Quarter Ended June 30,		
	2018		2017	
Revenue	\$ 393	,756 \$	366,121	
Cost of Goods Sold	302	,122	280,062	
Gross Profit	91	,634	86,059	
Equity in Earnings of Unconsolidated JV	9	,251	9,876	
Corporate General and Administrative Expense	(8	,003)	(9,679)	
Litigation Settlements and Losses	(1	,800)	—	
Other Non-Operating Income		571	757	
Earnings before Interest and Income Taxes	91	,653	87,013	
Interest Expense, Net	(6	,632)	(7,483)	
Earnings before Income Taxes	85	,021	79,530	
Income Tax Expense	(18	,682)	(24,648)	
Net Earnings	\$ 66	,339 \$	54,882	
NET EARNINGS PER SHARE				
Basic	\$	1.39 \$	1.14	
Diluted	\$	1.38 \$	1.13	
AVERAGE SHARES OUTSTANDING				
Basic	47,690	,351 48	8,121,890	
Diluted	48,144	,325 48	8,655,553	

# Eagle Materials Inc. Revenue and Earnings by Lines of Business (dollars in thousands) (unaudited)

	Quarter June	
Revenue*	2018	2017
Heavy Materials:		<b>.</b>
Cement (Wholly Owned)	\$155,346	\$149,836
Concrete and Aggregates	40,509	43,506
	195,855	193,342
Light Materials:		
Gypsum Wallboard	\$142,415	\$126,813
Gypsum Paperboard	27,786	27,056
	170,201	153,869
Oil and Gas Proppants	21,758	18,910
Other	5,942	—
Total Revenue	\$393,756	\$366,121
Segment Operating Earnings		
Heavy Materials:		
Cement (Wholly Owned)	28,083	33,305
Cement (Joint Venture)	9,251	9,876
Concrete and Aggregates	5,484	6,021
	42,818	49,202
Light Materials:		
Gypsum Wallboard	\$ 50,480	\$ 43,821
Gypsum Paperboard	9,994	4,938
	60,474	48,759
Oil and Gas Proppants	(2,691)	(2,026)
Other Income	284	
Sub-total	100,885	95,935
Corporate General and Administrative Expense	(8,003)	(9,679)
Litigation Settlements and Losses	(1,800)	—
Other Non-Operating Income	571	757
Earnings before Interest and Income Taxes	\$ 91,653	\$ 87,013

\* Net of Intersegment and Joint Venture Revenue listed on Attachment 3

## Eagle Materials Inc. Sales Volume, Net Sales Prices and Intersegment and Cement Revenue (dollars in thousands, except per ton data) (unaudited)

		Sales Volume Quarter Ended June 30,		
	2018	2017	Change	
Cement (M Tons):				
Wholly Owned	1,275	1,268	+1%	
Joint Venture	236	243	-3%	
	1,511	1,511	0%	
Concrete (M Cubic Yards)	319	357	-11%	
Aggregates (M Tons)	856	895	-4%	
Gypsum Wallboard (MMSF's)	710	654	+9%	
Paperboard (M Tons):				
Internal	32	31	+3%	
External	50	48	+4%	
	82	79	+4%	
Frac Sand (M Tons)	366	315	+16%	

		Average Net Sales Price* Quarter Ended June 30,		
	2018	2017	Change	
Cement (Ton)	\$108.69	\$106.95	+2%	
Concrete (Cubic Yard)	\$101.66	\$ 98.96	+3%	
Aggregates (Ton)	\$ 9.75	\$ 9.22	+6%	
Gypsum Wallboard (MSF)	\$160.71	\$159.01	+1%	
Paperboard (Ton)	\$531.99	\$549.69	-3%	

\* Net of freight and delivery costs billed to customers

	Int	Intersegment and Cement Revenue Quarter Ended June 30,		
		2018		2017
Intersegment Revenues:				
Cement	\$	4,178	\$	4,929
Concrete and Aggregates		331		413
Paperboard		17,347		17,357
	\$	21,856	\$	22,699
Cement Revenue:				
Wholly Owned	\$	155,346	\$	149,836
Joint Venture		27,264		28,170
	\$	182,610	\$	178,006

# Eagle Materials Inc. Consolidated Balance Sheets (dollars in thousands) (unaudited)

	June 30,		March 31,
ASSETS	2018	2017	2018*
Current Assets –			
Cash and Cash Equivalents	\$ 14,334	\$ 12,233	\$ 9,315
Restricted Cash	38,753		38,753
Accounts and Notes Receivable, net	184,083	175,002	141,685
Inventories	241,000	244,886	258,159
Federal Income Tax Receivable	7,315	—	5,750
Prepaid and Other Assets	8,304	8,181	5,073
Total Current Assets	493,789	440,302	458,735
Property, Plant and Equipment –	2,627,261	2,454,800	2,586,528
Less: Accumulated Depreciation	(1,009,726)	(919,732)	(991,229)
Property, Plant and Equipment, net	1,617,535	1,535,068	1,595,299
Investments in Joint Venture	60,309	53,750	60,558
Notes Receivable	3,266	653	115
Goodwill and Intangibles	238,541	234,707	239,342
Other Assets	13,535	15,110	13,954
	\$ 2,426,975	\$2,279,590	\$2,368,003
LIABILITIES AND STOCKHOLDERS' EQUITY		<u> </u>	
Current Liabilities –			
Accounts Payable	\$ 93,182	\$ 78,763	\$ 73,459
Accrued Liabilities	95,910	53,288	105,870
Federal Income Tax Payable		26,462	_
Current Portion of Senior Notes	_	81,214	
Total Current Liabilities	189,092	239,727	179,329
Long-term Liabilities	30,158	42,026	31,096
Bank Credit Facility	270,000	200,000	240,000
Private Placement Senior Unsecured Notes	36,500	36,500	36,500
4.500% Senior Unsecured Notes due 2026	344,590	343,921	344,422
Deferred Income Taxes	125,156	162,329	118,966
Stockholders' Equity –			
Preferred Stock, Par Value \$0.01; Authorized 5,000,000 Shares; None Issued		—	
Common Stock, Par Value \$0.01; Authorized 100,000,000 Shares; Issued and Outstanding 47,912,300;			
48,547,960 and 48,282,784 Shares, respectively	479	485	483
Capital in Excess of Par Value	74,568	151,141	122,379
Accumulated Other Comprehensive Losses	(3,956)	(7,199)	(4,012)
Retained Earnings	1,360,388	1,110,660	1,298,840
Total Stockholders' Equity	1,431,479	1,255,087	1,417,690
	\$ 2,426,975	\$2,279,590	\$2,368,003

\* From audited financial statements

#### Eagle Materials Inc. Depreciation, Depletion and Amortization by Lines of Business (dollars in thousands) (unaudited)

The following table presents depreciation, depletion and amortization by lines of business for the quarter ended June 30, 2018 and 2017:

	 Depreciation, Depletion and Amortization Quarter Ended June 30,		
	 2018 2017		
Cement	\$ 12,921	\$	12,479
Concrete and Aggregates	2,053		1,914
Gypsum Wallboard	4,830		4,442
Paperboard	2,109		2,137
Oil and Gas Proppants	7,139		7,606
Corporate and Other	798		369
	\$ 29,850	\$	28,947